Sourcewell Public Safety Software
Carbyne, Inc. 2025 Catalog

Product Code	Product Name	Currency	MRC/NRC	Optional	List Price	Discount	Sourcewell Price	Variable	Notes
101100	APEX Concurrent License	USD	MRC		$1,250.00	10%	$1,125.00	*per license*	2:1 installed workstations to concurrent licenses
101101	APEX Primary License	USD	MRC		$1,000.00	10%	$900.00	*per license*	
101102	APEX Backup License	USD	MRC		$500.00	10%	$450.00	*per license*	
101104	APEX Additional Installed Workstations Recurring	USD	MRC		$125.00	10%	$112.50	*per workstation*	This SKU must be quoted for each workstation above the workstation threshold determined by Carbyne's concurrent model.
101200	APEX Control Center Events History (1 - 4)	USD	MRC		$250.00	10%	$225.00	*per CNC*	
101201	APEX Control Center Events History (5 - 10)	USD	MRC		$500.00	10%	$450.00	*per CNC*	
101202	APEX Control Center Events History (11 - 19)	USD	MRC		$750.00	10%	$675.00	*per CNC*	
101203	APEX Control Center Events History (20 - 34)	USD	MRC		$1,250.00	10%	$1,125.00	*per CNC*	
101204	APEX Control Center Events History (35-49)	USD	MRC		$1,750.00	10%	$1,575.00	*per CNC*	
101205	APEX Control Center Events History (50+ Custom)	USD	MRC		$40.00	10%	$36.00	*per addtl license (same CNC)*	
101206	APEX Control Center Analytics (1 - 4)	USD	MRC	X	$250.00	10%	$225.00	*per CNC*	
101207	APEX Control Center Analytics (5 - 10)	USD	MRC	X	$500.00	10%	$450.00	*per CNC*	
101208	APEX Control Center Analytics (11 - 19)	USD	MRC	X	$750.00	10%	$675.00	*per CNC*	
101209	APEX Control Center Analytics (20 - 34)	USD	MRC	X	$1,250.00	10%	$1,125.00	*per CNC*	
101210	APEX Control Center Analytics (35-49)	USD	MRC	X	$1,750.00	10%	$1,575.00	*per CNC*	
101211	APEX Control Center Analytics (50+ Custom)	USD	MRC	X	$40.00	10%	$36.00	*per addtl license (same CNC)*	
101212	APEX Control Center Seat Map (1 - 4)	USD	MRC	X	$200.00	10%	$180.00	*per CNC*	
101213	APEX Control Center Seat Map (5 - 10)	USD	MRC	X	$350.00	10%	$315.00	*per CNC*	
101214	APEX Control Center Seat Map (11 - 19)	USD	MRC	X	$600.00	10%	$540.00	*per CNC*	
101215	APEX Control Center Seat Map (20 - 34)	USD	MRC	X	$900.00	10%	$810.00	*per CNC*	
101216	APEX Control Center Seat Map (35 - 49)	USD	MRC	X	$1,200.00	10%	$1,080.00	*per CNC*	
101217	APEX Control Center Seat Map (50+ Custom)	USD	MRC	X	$25.00	10%	$22.50	*per addtl license (same CNC)*	
101218	APEX Control Center Video Board	USD	MRC	X	$1,500.00	10%	$1,350.00	*per CNC*	
101300	APEX Responder Connect	USD	MRC	X	$75.00	10%	$67.50	*per license*	
102100	Universe Concurrent License	USD	MRC		$500.00	10%	$450.00	*per license*	
102101	Universe Primary License	USD	MRC		$500.00	10%	$450.00	*per license*	
102102	Universe Backup License	USD	MRC		$250.00	10%	$225.00	*per license*	
102103	Universe Additional Installed Workstations Recurring	USD	MRC		$50.00	10%	$45.00	*per workstation*	This SKU must be quoted for each workstation above the workstation threshold determined by Carbyne's concurrent model.
102200	Universe Control Center Events History (1 - 4)	USD	MRC		$250.00	10%	$225.00	*per CNC*	
102201	Universe Control Center Events History (5 - 10)	USD	MRC		$500.00	10%	$450.00	*per CNC*	
102202	Universe Control Center Events History (11 - 19)	USD	MRC		$750.00	10%	$675.00	*per CNC*	
102203	Universe Control Center Events History (20 - 34)	USD	MRC		$1,250.00	10%	$1,125.00	*per CNC*	
102204	Universe Control Center Events History (35- 49)	USD	MRC		$1,750.00	10%	$1,575.00	*per CNC*	
102205	Universe Control Center Events History (50+ Custom)	USD	MRC		$40.00	10%	$36.00	*per addtl license (same CNC)*	
102206	Universe Control Center Video Board	USD	MRC	X	$1,500.00	10%	$1,350.00	*per CNC*	
102300	Universe Responder Connect	USD	MRC	X	$75.00	10%	$67.50	*per license*	
110403	APEX Translation & Transcription - Per Every 12K calls per year	USD	MRC	X	$200.00	10%	$180.00	*per license*	
110403	Universe Translation & Transcription - Per Every 12K calls per year	USD	MRC	X	$200.00	10%	$180.00	*per license*	
110502	AI-V Emergency Call Triage - Per Every 12K calls per year (9-1-1 Queue Only)	USD	MRC	X	$175.00	10%	$157.50	*per license*	
110503	AI-V Admin Assist - Per Every 12K calls per year (Admin Queue Only)	USD	MRC	X	$750.00	10%	$675.00	*per license*	
110416	Event Assist - Per Every 12K calls per year	USD	MRC	X	$350.00	10%	$315.00	*per license*	
110417	AI-V Control Center Events History (1 - 4)	USD	MRC		$250.00	10%	$225.00	*per CNC*	
110418	AI-V Control Center Events History (5 - 10)	USD	MRC		$500.00	10%	$450.00	*per CNC*	
110419	AI-V Control Center Events History (11 - 19)	USD	MRC		$750.00	10%	$675.00	*per CNC*	
110420	AI-V Control Center Events History (20 - 34)	USD	MRC		$1,250.00	10%	$1,125.00	*per CNC*	
110421	AI-V Control Center Events History (35-49)	USD	MRC		$1,750.00	10%	$1,575.00	*per CNC*	
110422	AI-V Control Center Events History (50+ Custom)	USD	MRC		$40.00	10%	$36.00	*per CNC*	
110423	AI-V Control Center Analytics (1 - 4)	USD	MRC		$250.00	10%	$225.00	*per CNC*	
110424	AI-V Control Center Analytics (5 - 10)	USD	MRC		$500.00	10%	$450.00	*per CNC*	
110425	AI-V Control Center Analytics (11 - 19)	USD	MRC		$750.00	10%	$675.00	*per CNC*	
110426	AI-V Control Center Analytics (20 - 34)	USD	MRC		$1,250.00	10%	$1,125.00	*per CNC*	
110427	AI-V Control Center Analytics (35-49)	USD	MRC		$1,750.00	10%	$1,575.00	*per CNC*	
110428	AI-V Control Center Analytics (50+ Custom)	USD	MRC		$40.00	10%	$36.00	*per CNC*	
103100	Bridge Desk Platform Fee	USD	MRC	X	$5,000.00	10%	$4,500.00	*per platform*	
103101	Bridge Desk Layer Fee	USD	MRC	X	$3,400.00	10%	$3,060.00	*per layer*	
103102	Bridge Desk Assets (0-249)	USD	MRC	X	$20.00	10%	$18.00	*per asset*	
103103	Bridge Desk Assets (250-499)	USD	MRC	X	$18.00	10%	$16.20	*per asset*	
103104	Bridge Desk Assets (500-749)	USD	MRC	X	$15.00	10%	$13.50	*per asset*	
103105	Bridge Desk Assets (750-999)	USD	MRC	X	$12.00	10%	$10.80	*per asset*	
103106	Bridge Desk Assets (1,000-1,249)	USD	MRC	X	$10.00	10%	$9.00	*per asset*	
103107	Bridge Desk Assets (1,250+ Custom)	USD	MRC	X	$8.00	10%	$7.20	*per asset*	
103108	Bridge Desk Essentials	USD	MRC		Included		Included	*per CNC*	Included with active APEX or Universe subscription
103500	Carbyne for Schools K-12 Solution (5 - 30 School Campuses)	USD	MRC	X	$417.00	10%	$375.30	*per campus*	Product available with participating PSAPs.
103501	Carbyne for Schools K-12 Solution (31 - 100 School Campuses)	USD	MRC	X	$250.00	10%	$225.00	*per campus*	Product available with participating PSAPs.
103502	Carbyne for Schools K-12 Solution (Over 101 School Campuses)	USD	MRC	X	$125.00	10%	$112.50	*per campus*	Product available with participating PSAPs.
103550	Carbyne for Schools University Solution (Up to 5,000 Students)	USD	MRC	X	$2,083.00	10%	$1,874.70	*per campus*	Product available with participating PSAPs.
103551	Carbyne for Schools University Solution (5,001 -10,000 Students)	USD	MRC	X	$4,167.00	10%	$3,750.30	*per campus*	Product available with participating PSAPs.
103552	Carbyne for Schools University Solution (10,001 - 35,000 Students)	USD	MRC	X	$8,333.00	10%	$7,499.70	*per campus*	Product available with participating PSAPs.
103553	Carbyne for Schools University Solution (Each Additional 5,000 Students)	USD	MRC	X	$1,250.00	10%	$1,125.00	*per campus*	Product available with participating PSAPs.
103560	Carbyne for Schools Visualization Platform	USD	MRC	X	$834.00	10%	$750.60	*per platform*	Product available with participating PSAPs.
103561	Carbyne for Schools Layer Fee	USD	MRC	X	$3,400.00	10%	$3,060.00	*per layer*	Product available with participating PSAPs.
104100	Carbyne Connect License (250-499)	USD	MRC	X	$3.99	10%	$3.59	*per license*	
104101	Carbyne Connect License (500-999)	USD	MRC	X	$2.99	10%	$2.69	*per license*	
104102	Carbyne Connect License (1,000-4,999)	USD	MRC	X	$1.99	10%	$1.79	*per license*	
104103	Carbyne Connect License (5,000-24,999)	USD	MRC	X	$0.99	10%	$0.89	*per license*	
104104	Carbyne Connect License (25,000-49,999)	USD	MRC	X	$0.75	10%	$0.68	*per license*	
104105	Carbyne Connect License (50,000+ Custom)	USD	MRC	X	$0.60	10%	$0.54	*per license*	
104200	Carbyne Citizen Connect	USD	MRC	X	$225.00	10%	$202.50	*per license*	
105100	APEX Deployment Package - (1-4 Licenses)	USD	NRC		$55,000.00	10%	$49,500.00	*per project*	
105101	APEX Deployment Package - (5-10 Licenses)	USD	NRC		$60,000.00	10%	$54,000.00	*per project*	
105102	APEX Deployment Package - (11-19 Licenses)	USD	NRC		$65,000.00	10%	$58,500.00	*per project*	
105103	APEX Deployment Package - (20-34 Licenses)	USD	NRC		$85,000.00	10%	$76,500.00	*per project*	
105104	APEX Deployment Package - (35-49 Licenses)	USD	NRC		$95,000.00	10%	$85,500.00	*per project*	
105105	APEX Deployment Package - (50+ Licenses) Per additional License	USD	NRC		$1,000.00	10%	$900.00	*per addtl license (same CNC)*	
105106	APEX Deployment Additional Physical Location	USD	NRC		$10,000.00	10%	$9,000.00	*addtl location per project*	
105200	Standard Integration Package (3 Included)	USD	NRC		Included		Included	*per project*	Included with APEX Purchase
105201	Additional Integration Fee - Low Effort	USD	NRC		$1,250.00	10%	$1,125.00	*per integration*	
105202	Additional Integration Fee - Med Effort	USD	NRC		$2,500.00	10%	$2,250.00	*per integration*	
105203	Additional Integration Fee - High Effort	USD	NRC		$5,000.00	10%	$4,500.00	*per integration*	
105204	Open API	USD	NRC		$2,500.00	10%	$2,250.00	*per integration*	
105206	Custom Integration	USD	NRC		-	10%		*per integration*	
105208	APEX Emergency Call Triage Integration Fee	USD	NRC		$5,000.00	10%	$4,500.00	*per CNC*	
105300	APEX Professional Services Hourly Rate	USD	NRC		$225.00	10%	$202.50	*per hour*	
105301	APEX Essentials Customer Success Services	USD	MRC		Included		Included	*per project*	Included with APEX Purchase

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Product Code	Product Name	Currency	MRC/NRC	Optional	List Price	Discount	Sourcewell Price	Variable	Notes
105302	APEX Premium Customer Success Services	USD	MRC	X	$2,500.00		$2,500.00	*per project*	
105303	APEX Premium Customer Success Services (Custom 50+ seats)	USD	MRC	X	$50.00		$50.00	*per project*	
105304	APEX Essentials Technical Services	USD	MRC		Included		Included	*per project*	Included with APEX Purchase
105305	APEX Premium Technical Services - XSmall (1-4)	USD	MRC	X	$750.00		$750.00	*per project*	
105306	APEX Premium Technical Services - Small (5-10)	USD	MRC	X	$750.00		$750.00	*per project*	
105307	APEX Premium Technical Services - Medium (11-19)	USD	MRC	X	$1,500.00		$1,500.00	*per project*	
105308	APEX Premium Technical Services - Large (20-34)	USD	MRC	X	$1,500.00		$1,500.00	*per project*	
105309	APEX Premium Technical Services - XLarge (35-49)	USD	MRC	X	$2,500.00		$2,500.00	*per project*	
105310	APEX Premium Technical Services - (50+ Custom)	USD	MRC	X	$50.00		$50.00	*per project*	
105400	Universe Deployment Package - XSmall (1-4)	USD	NRC		$6,000.00	10%	$5,400.00	*per project*	
105401	Universe Deployment Package - Small 5-10	USD	NRC		$7,500.00	10%	$6,750.00	*per project*	
105402	Universe Deployment Package - Medium (11-19)	USD	NRC		$12,500.00	10%	$11,250.00	*per project*	
105403	Universe Deployment Package - Large (20-34)	USD	NRC		$18,500.00	10%	$16,650.00	*per project*	
105404	Universe Deployment Package - XLarge (35-49)	USD	NRC		$26,000.00	10%	$23,400.00	*per project*	
105405	Universe Deployment Package - (50+ Custom)	USD	NRC		$500.00	10%	$450.00	*per license per project*	
105406	Universe Deployment Additional Physical Location	USD	NRC		$5,000.00	10%	$4,500.00	*addtl location per project*	
105500	Universe Professional Services Hourly Rate	USD	NRC		$225.00	10%	$202.50	*per hour*	
105501	Universe Essential Customer Success Services	USD	MRC		Included		Included	*per project*	Included with Universe Purchase
105502	Universe Premium Customer Success Services	USD	MRC	X	$2,500.00	10%	$2,250.00	*per project*	
105503	Universe Premium Customer Success Services (50+ Custom)	USD	MRC	X	$50.00	10%	$45.00	*per project*	
105504	Universe Essential Technical Services	USD	MRC		Included		Included	*per project*	Included with Universe Purchase
105600	Bridge Desk Deployment	USD	NRC		$65,000.00		$65,000.00	*per project*	
105601	Bridge Desk Integration Low Effort	USD	NRC		$25,000.00	10%	$22,500.00	*per integration*	
105602	Bridge Desk Integration Medium Effort	USD	NRC		$50,000.00	10%	$45,000.00	*per integration*	
105603	Bridge Desk Integration High Effort	USD	NRC		$70,000.00	10%	$63,000.00	*per integration*	
105604	Bridge Desk Professional Services Hourly Rate	USD	NRC		$225.00	10%	$202.50	*per hour*	
105650	Carbyne for Schools Integration Fee	USD	NRC		$25,000.00	10%	$22,500.00	*per integration*	Product available with participating PSAPs.
105651	Carbyne for Schools Deployment Package	USD	NRC		$5,000.00	10%	$4,500.00	*per project*	Product available with participating PSAPs.
105652	Carbyne for Schools K-12 Solution One-Time Fee (5 - 30 School Campuses)	USD	NRC		$1,000.00	10%	$900.00	*per campus*	Product available with participating PSAPs.
105653	Carbyne for Schools K-12 Solution One-Time Fee (31 - 100 School Campuses)	USD	NRC		$1,500.00	10%	$1,350.00	*per campus*	Product available with participating PSAPs.
105654	Carbyne for Schools K-12 Solution One-Time Fee (Over 101 School Campuses)	USD	NRC		$5,000.00	10%	$4,500.00	*per campus*	Product available with participating PSAPs.
105655	Carbyne for Schools University Solution One-Time Fee (Up to 5,000 Students)	USD	NRC		$1,000.00	10%	$900.00	*per campus*	Product available with participating PSAPs.
105656	Carbyne for Schools University Solution One-Time Fee (5,001 -10,000 Students)	USD	NRC		$1,500.00	10%	$1,350.00	*per campus*	Product available with participating PSAPs.
105657	Carbyne for Schools University Solution One-Time Fee (10,001 - 35,000 Students)	USD	NRC		$5,000.00	10%	$4,500.00	*per campus*	Product available with participating PSAPs.
105658	Carbyne for Schools University Solution One-Time Fee (Each Additional 5,000 Students)	USD	NRC		$1,000.00	10%	$900.00	*per campus*	Product available with participating PSAPs.
105700	Carbyne Connect Deployment	USD	NRC		$5,000.00	10%	$4,500.00	*per project*	
105701	Carbyne Connect Professional Services Hourly Rate	USD	NRC		$225.00	10%	$202.50	*per hour*	
105710	Carbyne Citizen Connect Deployment	USD	NRC		$5,000.00	10%	$4,500.00	*per project*	
105800	Travel Fees	USD	NRC		Variable		Variable	*per trip*	
105801	Additional PSE Trip	USD	NRC		Variable		Variable	*per trip*	
105900	Training 1-Day Virtual	USD	NRC		$1,000.00		$1,000.00	*per addtl training*	
105901	Training 3-Day On-Site	USD	NRC		$6,000.00		$6,000.00	*per addtl training*	
105902	Training 1-Week On-Site	USD	NRC		$9,000.00		$9,000.00	*per addtl training*	
106209	Connectivity Subscription for HA backbone (recurring)	USD	MRC		Variable		Variable	*variable*	Variable. Pricing reflects third-party pass through costs and is dependent on vendor, connectivity type, number of diverse lines and possibly geographic location.
106400	Connectivity Subscription (recurring)	USD	MRC		Variable		Variable	*variable*	Variable. Pricing reflects third-party pass through costs and is dependent on vendor, connectivity type, number of diverse lines and possibly geographic location.
106500	Special Construction (one-time)	USD	MRC		Variable		Variable	*variable*	One-Time integration fee reflects third-party pass through cost and is variable depending on vendor and level of effort.
106707	SIP Trunking Services	USD	MRC		Variable		Variable	*variable*	Variable. Pricing reflects third-party pass through costs and is dependent on vendor, PSAP size, Inbound/Outbound calls and possibly geographic location.
107000	Third Party Hardware	USD	NRC		Variable		Variable	*variable*	Variable. Pricing is dependant on the type of project, hardware required and number of workstations to install.
107001	Carbyne Audio Trigger Module	USD	NRC		$800.00		$800.00	*per workstation*	
107002	DIGI Device	USD	NRC		$430.00		$430.00	*variable*	
107003	Serial Splitter	USD	NRC		$118.00	10%	$106.20	*variable*	
107007	Universe Translation & Transcription Hardware (Fortinet)	USD	NRC		$1,150.00		$1,150.00	*per project*	
108000	GeoComm Maps License	USD	MRC	X	$206.00		$206.00	*per license*	1:1 with Carbyne Concurrent License
108001	GeoComm Maps Integration	USD	NRC	X	$5,645.00		$5,645.00	*per project*	
108002	GeoComm Maps Remote Configuration & Training (0-50)	USD	NRC	X	$8,853.00		$8,853.00	*per project*	
108003	GeoComm Maps Remote Configuration & Training (50+)	USD	NRC	X	$17,463.00		$17,463.00	*per project*	