

| SKUs      |  | Product Description   | PSAP Size<br>(Number of Seats) | One-Time<br>Cost | Monthly<br>MSRP<br>Subscription<br>Fee | Annual<br>MSRP<br>Subscription<br>Fee | TX DIR Discounted<br>Annual<br>Subscription Fee<br>(10% off MSRP) | Notes                      |
|-----------|--|---|--------------------------------|------------------|--|---------------------------------------|---|----------------------------|
|           |  | <b>Product - Core Licenses<br/>(c-Live Apex)</b>  |                                |                  |  |                                       |   |                            |
| APX.01    | c-Live APEX                                      | c-Live APEX is a cloud-native emergency call management solution that provides live caller video, pinpoint caller location, silent instant messaging, and more. Carbyne software licenses comes with live 24/7/365 access to client and technical support and access to our online training portal for continued support. |                                |                  | \$1,000                                | \$12,000                              | \$10,800  | Priced per Seat            |
|           |  | <b>Product - Control Center Access<br/>(c-Live Event History)</b>   |                                |                  |  |                                       |   |                            |
| ACC.01    | APEX Control Center<br>(Additional Instance Fee) | Control Center is the back-office administration platform that enables an administrator to make configuration changes, track activities, and manage contacts, users, groups.  |                                |                  | \$250                                  | \$3,000                               | \$2,700   | First Instance<br>Included |
| AEH.01S   | Events History                                   | Events History captures ongoing and recent calls including video, photos, location, and call transcripts. A centralized source for evidentiary purposes, data sharing between agencies and more.  | Small (1-9)                    |                  | \$500                                  | \$6,000                               | \$5,400   |                            |
| AEH.01M   |  |   | Medium (10-19)                 |                  | \$750                                  | \$9,000                               | \$8,100   |                            |
| AEH.01L   |  |   | Large (20-34)                  |                  | \$1,250                                | \$15,000                              | \$13,500  |                            |
| AEH.01XL  |  |   | XLarge (35-49)                 |                  | \$1,750                                | \$21,000                              | \$18,900  |                            |
| AEH.01C   |  |   | Custom (50+ Seats)             |                  |  |                                       |   |                            |
|           |  | <b>APEX Deployment<br/>(c-Live Integration)</b>   |                                |                  |  |                                       |   |                            |
| AMN.01S   | APEX Deployment Package                          | Basic Implementation Services Bundle Include (up to 9 positions in total primary and backup): On-site set-up and configuration (if needed), On-site Training Session.   | Small (1-9)                    | \$40,000         |  |                                       | \$36,000  |                            |
| AMN.01M   | APEX Deployment Package                          | Intermediate Implementation Services Bundle Include (up to 19 positions in total primary and backup): On-site set-up and configuration (if needed), On-Site Training Session.   | Medium (10-19)                 | \$55,000         |  |                                       | \$49,500  |                            |
| AMN.01L   | APEX Deployment Package                          | Advanced Implementation Services Bundle Include (up to 34 positions in total primary and backup): On-site set-up and configuration (if needed), On-Site Training Session.   | Large (20-34)                  | \$70,000         |  |                                       | \$63,000  |                            |
| AMN.01XL  | APEX Deployment Package                          | Premium Implementation Services Bundle Include (up to 49 positions in total primary and backup): On-site set-up and configuration (if needed), On-Site Training Session.  | XLarge (35-49)                 | \$80,000         |  |                                       | \$72,000  |                            |
| AMN.01C   | APEX Deployment Package                          | Premium+ Implementation Services Bundle. For every additional 5 seats addition of \$5,000 to the Service Bundle above 50 positions.   | Custom (50+ Seats)             |                  |  |                                       |   |                            |
| AMN.01APL | Deployment Additional Physical Location          |   |                                | \$10,000         |  |                                       | \$9,000   | First location<br>included |

| SKUs  |  | Product Description   | PSAP Size (Number of Seats) | One-Time Cost | Monthly MSRP Subscription Fee | Annual MSRP Subscription Fee | TX DIR Discounted Annual Subscription Fee (10% off MSRP) | Notes                    |
|---|--|---|-----------------------------|---------------|-------------------------------|------------------------------|--|--------------------------|
| CPS.01  | Professional Services Hourly Rate (c-Live ProServ) | Our Professional Services Engineers provide implementation, pre/post activities such as training, on-site or remote onboarding which will be described in a statement of work ("SOW") mutually developed with Public Agencies and Carbyne.  |                             | \$225         |                               |                              | \$203  | Per Hour; fully burdened |
| AIN.01C   | Integrations (c-Live API)                          | Each required integration will need to be evaluated by Carbyne's Professional Services team prior to deployment.  |                             | TBD           |                               |                              |  |                          |
| <b>Product - Core Licenses (c-Live Universe)</b>              |  |   |                             |               |                               |                              |  |                          |
| CLU.01  | c-Live Universe License                            | c-Live Universe is a cloud-native solution that provides live caller video, pinpoint caller location, silent instant messaging, and more, coexisting with your current emergency call handling systems. Carbyne software licenses comes with live 24/7/365 access to client and technical support and access to our online training portal for continued support. |                             |               | \$500                         | \$6,000                      | \$5,400  | Priced per Seat          |
| <b>Product - Control Center Access (c-Live Event History)</b> |  |   |                             |               |                               |                              |  |                          |
| UCC.01AIF   | Control Center (Additional Instance Fee)           | Control Center is the back-office administration platform that enables an administrator to make configuration changes, track activities, and manage contacts, users, groups.  |                             |               | \$100                         | \$1,200                      | \$1,080  | First Instance Included  |
| UEH.01S   | Events History                                     | Events History captures ongoing and recent calls including video, photos, location, and call transcripts. A centralized source for evidentiary purposes, data sharing between agencies and more.  | Small (1-9)                 |               | \$375                         | \$4,500                      | \$4,050  |                          |
| UEH.01M   |  |   | Medium (10-19)              |               | \$575                         | \$6,900                      | \$6,210  |                          |
| UEH.01L   |  |   | Large (20-34)               |               | \$900                         | \$10,800                     | \$9,720  |                          |
| UEH.01XL  |  |   | XLarge (35-49)              |               | \$1,250                       | \$15,000                     | \$13,500   |                          |
| UEH.01C   |  |   | Custom (50+ Seats)          |               |                               |                              |  |                          |
| <b>Universe Deployment (c-Live Integration)</b>               |  |   |                             |               |                               |                              |  |                          |
| UMN.01S   | Universe Deployment Package                        | Basic Implementation Services Bundle Include (up to 9 positions in total primary and backup): Remote set-up and configuration (if needed), Remote Training Session.   | Small (1-9)                 | \$7,500       |                               |                              | \$6,750  |                          |
| UMN.01M   | Universe Deployment Package                        | Intermediate Implementation Services Bundle Include (up to 19 positions in total primary and backup): On-site set-up and configuration (if needed), On-Site or Remote Training Session.   | Medium (10-19)              | \$12,500      |                               |                              | \$11,250   |                          |
| UMN.01L   | Universe Deployment Package                        | Advanced Implementation Services Bundle Include (up to 34 positions in total primary and backup): On-site set-up and configuration (if needed), On-Site Training Session.   | Large (20-34)               | \$18,500      |                               |                              | \$16,650   |                          |
| UMN.01XL  | Universe Deployment Package                        | Premium Implementation Services Bundle Include (up to 49 positions in total primary and backup): On-site set-up and configuration (if needed), On-Site Training Session.  | XLarge (35-49)              | \$26,000      |                               |                              | \$23,400   |                          |



